

Contact: Dan DeSerto  
Lumtron Technologies, Inc.  
Phone 815-337-8090  
Fax 815.337.7167

110 S. Johnson Street  
Woodstock, IL 60098  
Phone 815-337-8090  
Fax 815.337.7167

Lumtron Technologies, Inc.

## PRESS RELEASE

### PaperWise-to-AccuraImage 2006 Conversion Now Available

**Woodstock, Illinois, March 6, 2007-** Lumtron Technologies, Inc., a leading provider of document management solutions announced today that the conversion process has been completed, and is now available for users of the PaperWise platform who wish to convert to Lumtron's flagship product, AccuraImage 2006.

By reading the indices and metadata contained in the stored documents, the conversion process allows former PaperWise users to retain single-source access to their old documents, even after converting to the AccuraImage document management system. The conversion process is completed in less than a day, and with little or no involvement from the end user. The indices and metadata that were used within the old PaperWise platform to link documents to the client's host application are converted and re-introduced into the AccuraImage 2006 system as updated indices – thus keeping the same documents linked to the same records within the host application – only now retrievable through the AccuraImage 2006 document management application.

“We recently converted from the PaperWise platform to the AccuraImage 2006 platform,” states Kathy Ireland, Operations Manager of Rossman-Hurt-Hoffman, Inc., located in Ellicott City, MD. “and we needed to be able to access all of our documents from the same repository – whether they had been scanned into the old PaperWise system prior to conversion, or into the new AccuraImage 2006 system. We could not, and would not, maintain two separate systems.” Ireland continues, “During our conversion to AccuraImage 2006, the Lumtron support team was very responsive and professional – they were there every step of the way.”

Paul Fotis, Vice President of Lumtron Technologies added, “Now that document management has gained a solid foothold in the insurance industry, many agencies are moving into a second generation of document management solutions. We are flattered that many are looking to Lumtron to provide the increased sophistication and functionality that they need to take their businesses to the next level.” Fotis continues, “We are committed to keeping AccuraImage at the leading edge of document management technology, and providing a smooth and painless migration path from first-generation systems is an integral part of that commitment.”

“Lumtron’s support has always been very helpful, responsive, and respectful of our needs and time.” Ireland states, “and this process was no exception.” She concludes by adding, “The old PaperWise documents have been seamlessly moved into the new AccuraImage 2006 repository and have been re-indexed to our agency management system perfectly. We now have one place to look for all of our documents – regardless of when they were scanned in. We are extremely pleased.”

**About Lumtron Technologies, Inc.**

Lumtron Technologies is the insurance industry’s premier provider of integrated content and document management solutions designed to boost efficiency, ensure regulatory compliance, and increase an organization’s bottom line. Recognized as one of the most comprehensive and advanced document management and control solutions offered today, Lumtron’s flagship product, AccuraImage™, combines fully integrated document management and control with workflow routing, incomparable security, and compliance control – all in one secure, enterprise-wide application. Visit Lumtron Technologies online at [www.lumtron.com](http://www.lumtron.com)

**Media Contact:** Paul Fotis, Lumtron Technologies, Inc., (940) 497-3966 or [FotisP@Lumtron.com](mailto:FotisP@Lumtron.com)

**Formatted:** Font: 9 pt, Not Italic

**Formatted:** Font: Not Italic

**Field Code Changed**

**About Rossman-Hurt-Hoffman, Inc.**

Founded in 1871, Rossman-Hurt-Hoffman, Inc. is one of the oldest insurance agencies in the Baltimore area. Employing a staff of 49, Rossman-Hurt-Hoffman, Inc. writes over \$60 million in premium – primarily in the areas of Lawyer’s Professional Liability, Jewelry Stores and Restaurants. Rossman-Hurt-Hoffman Inc. was recognized by the Independent Insurance Agents and Brokers of America (IIABA) as a Best Practices Agency in both 2004 and 2005 – one of only 195 agencies in the United States that merit this distinction. Visit Rossman-Hurt-Hoffman, Inc. online at [www.rhinsurance.com](http://www.rhinsurance.com)

**Formatted:** Font: 9 pt, Not Italic

**Formatted:** Font: 9 pt, Not Italic

**Formatted:** Font: Not Italic

**Field Code Changed**